

## Modus™ for SMBs

### Different Needs and Different Solutions

Adequate e-mail security can take up much of the ICT department's time and budget, and failing e-mail access is the nightmare of each organisation. Today, SMBs need to protect themselves from more than unwanted e-mail. They are looking to their messaging security providers for myriad functions, including perimeter defence, outbound e-mail encryption, policy enforcement and extra measures to fight viruses.

Messaging security providers offer SMBs different alternatives. However, none fits all needs. Smaller SMBs may find it more cost effective to subscribe to an e-Mail Scanning service, whereas larger SMBs and the ones with sensitive e-mail information may prefer to acquire and control their e-mail infrastructure.

That's why Vircom's award-winning ModusGate Smart Email Assurance gateway solution comes in three different flavours (as a windows-based software, as a secure appliance and as the Mail4sure e-Mail Scanning service) to meet the various SMB needs in terms of features, budget and resources.

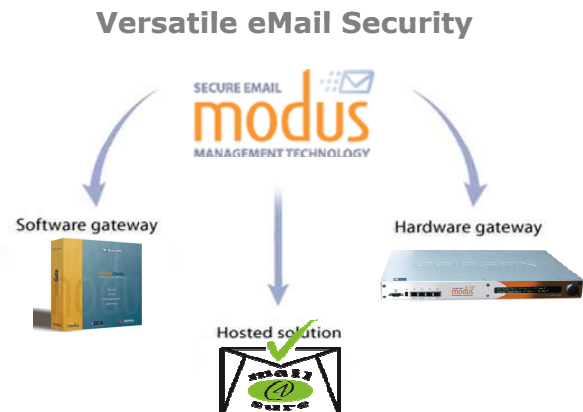


Figure-1: Modus™ delivery options

### The ModusGate Products

The ModusGate™ Secure e-Mail Management gateway solution is designed to fit seamlessly onto existing e-mail infrastructures. Built on fourth-generation technology, ModusGate™ heightens e-mail security with sophisticated management tools. Please refer to the MODUSCORPORATION DOCUMENT for further details on the ModusGate advantages and benefits.

#### ***THE MODUSGATE SOFTWARE***

Running on a Windows 200x Server platform, the ModusGate™ software is best suited in Microsoft-centric environments.

##### SMB Target

Small SMBs (with less than 100 users) can directly install Vircom's ModusGate on their MS Exchange server, by this avoiding additional hardware and making the ModusGate software the best buy for such environments<sup>1</sup>.

##### SMB Benefits

- No additional server hardware required
- Automatic synchronization with Active Directory
- Lower training & infrastructure integration (Windows-based solution)

#### ***THE MODUSGATE APPLIANCE***

Vircom's fourth-generation ModusGate™ Secure e-Mail Management gateway is also available as an advanced, integrated and secure Celestix-based Appliance.

##### SMB Target

The ModusGate™ Appliance provides total e-mail security, compliance and policy management for a variety of companies from SMBs (> 100 Mbx) to Corporations.

##### SMB Benefits

- ModusGate's intuitive interface gets you up-and-running in as little as 15 minutes
- 100% web-enabled administration to allow on-site or remote management
- Built-in firewall and hardened OS to provide ultimate protection from hackers

<sup>1</sup> Minimum hardware requirements are available upon request

# The Modus™-based Mail4Sure Service

## HIGHLIGHTS

The Modus™-based Mail4Sure service screens all incoming and outgoing e-mails externally using several leading scan engines to protect the SMB infrastructure at the Internet. Mail4Sure is flexible, customisable, always available and remotely accessible. It even offers the ability to script e-mail traffic. Please refer to the MAIL4SURE DATASHEET for further details.

## SMB TARGET

For many SMBs, securing e-mail at source is the best answer for managing their e-mail security and integrity, today and into the future. It offers a fixed fee guaranteed protection without continuously investing in new security hardware, software and education.

## SMB BENEFITS

- Filters out threats at the Internet layer before they reach the SMB network securing the e-mail infrastructure and the network
- Filters outgoing e-mail traffic avoiding SMBs to be source of infected e-mails
- Requires no upfront investment in security hardware, software and education
- Fixed monthly fee with no surprises
- Can be implemented quickly (attractive for SMBs wanting the problem to be fixed "now")

# The ModusGate Options

Although the requirements can vary widely in nature and degree from one SMB to another, the following table illustrates where each ModusGate option fits the best:

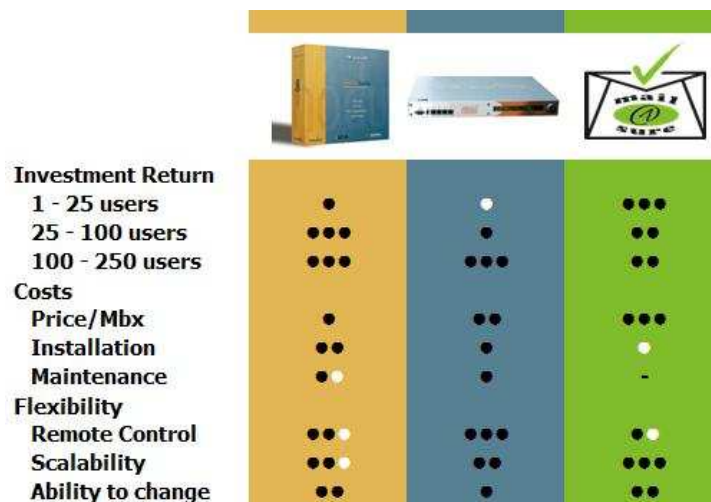


Figure-2: ModusGate™ option differences

## About Vircom

Vircom is not a typical software developer. They are a forerunner of email assurance. The company has been in the industry for over 10 years. It understands its markets, the e-mail challenges they face, the fact that there is more to email assurance than just anti-spam or anti-virus. *That is why Vircom's own well-architected Modus technology is designed to address the existing threats (spam, virus, Phishing, DoS...) but also to quickly adapt to new threats or standards as they emerge!*

Throughout its development, Modus technology has earned numerous awards from industry experts including SC Magazine and Network Computing. Equally telling are the success stories of Vircom clients from all over the world - including NASA, Toshiba, Time Warner Cable, Sheraton Hotels & Resorts, The Hard Rock Café and the European Committee for Standardization (CEN) - who use and recommend Modus as their leading secure e-mail management technology.

