

ModusPartner Program: Partnerships with email assuranceSM technology. Vircom provides comprehensive support for resale and licensing of its email assurance products and technology.

Solid Supplier...

- Since 1995
- First email assurance technology specialist
- Major supplier to service provider and corporate IT users
- Millions of mailboxes protected

Solid Technology & Products...

- Award-winning Modus™ email assurance technology
- Proprietary technology (not available to spammers)
- ModusGate™
- ModusGate™ Appliance
- ModusMail™

Solid Selling Assistance...

- Lead support
- Web-site referral
- MDF program
- Coop program
- Side-by-side selling
- Free selling materials
- Major account support

Solid Support...

- Training
- Pre-sale support
- Proposal preparation support
- Technical support

Opportunity: Being Able to Trust Email Is Important To Every Business

Vircom recognizes that email communications are now at the very core of any growing business. If a business can't have confidence in its email, then its entire communications infrastructure is weak.

Any viable business simply cannot afford to let email communications be compromised or threatened by anything: not viruses, not spam, not phishing, not fraud, or out-of-policy communications. Now, or ever. It's that important.

Solution: Sell Vircom. Innovators. Not Imitators

Vircom has more email assurance experience than any other provider. It has independently created award-winning email security and assurance solutions since 1995. Originally, Vircom's technology was directed at the industrial-strength needs of service providers. Now, however, Vircom technology is available through resellers to service providers and both large and small users -- for both high volume and low volume applications! It's called Modus™ and its embedded in all of Vircom's products, Modus has demonstrated in test after test, a 98+% accuracy in email threat identification and up to 99.99% protection against false-positives. That kind of performance is essential to full email assurance.

ModusPartner Program

Vircom's reseller program is based on a simple premise: making its products the easiest to sell and support will result in growth. To make it easy, Vircom combines best-of-breed products, a simple distribution structure, good margins, and a comprehensive sales and support assistance, to ensure that everybody wins — Vircom, its partner and the end-user. A list of program highlights is shown on the left of this page.



“I'm talking ZERO spam... Life is good.”

Let's Talk!

If you'd like to find out more about reselling Vircom products, contact Vircom today or send an email to partners@vircom.com.

Vircom Products

Vircom has email assurance products for both the service provider or the corporate IT department. Its products are available as email gateways, complete alternate mail servers, through technology licenses, or in specialized developer toolkits. Vircom products include:

- ModusGate™ – versatile high-performance secure email gateways
- ModusGate Appliances – complete secure email gateways appliances
- ModusMail™ – versatile high-performance secure email servers
- VOP Radius – authentication, authorization and accounting servers
- Modus™ OEM Licensing
- Email Assurance Developer Tools

Vircom was the first developer to specialize in intelligent email assurance and security solutions. It has been offering industry-leading and award-winning solutions since 1995. The company is based in Montreal, Canada and provides email assurance solutions to service providers, corporations, and governmental institutions around the world.

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